

1990/91 Ski Goggle Program

<u>Model</u>	<u>Retail</u>	<u>Wholesale</u>	<u>Quantities</u>		
			36-150	151-400	401-1000
Iridium prices based on these quantities			12-24	24-48	48-96
			32%	36%	39%
Pro Frame/Irid.	\$90.00*	\$45.00*	\$30.60*	\$28.80*	\$27.45*
Dual foam, dual vented iridium lens (in Violet and Orange Iridium)					
Pro Frame	\$41.95	\$21.00	\$14.25	\$13.25	\$12.75
Dual foam, dual vented lens					
O Frame	\$29.95	\$14.95	\$10.75	\$10.25	\$ 9.70
Dual foam and lens					
L Frame	\$44.95	\$22.50	\$15.30	\$14.50	\$13.70
Over the glass dual vented lens					
E Frame	\$19.95	\$10.25	\$ 7.30	\$ 6.95	\$ 6.70
Single lens					
Goggles come standard with			66% Avg. margin	68% Avg. margin	70% Avg. margin
All Weather (Rust) lens			from wholesale	from wholesale	from wholesale
			to retail. 32%	to retail. 36%	to retail. 39%
			payment discount	payment discount	payment discount
			due Jan 1, 1991	due Feb 1, 1991	due Feb 1, 1991

*Iridium Lens Goggles

Replacement lenses. (All Replacement Lenses fit any Oakley Goggle)

<u>Part No.</u>	<u>Type</u>	<u>Lens Color</u>	<u>Features</u>	<u>Wholesale</u>	<u>Retail</u>
02-200	Dual	Orange	Vented	\$ 7.00	\$14.00
02-201	Dual	Bronze	Vented	\$ 7.00	\$14.00
02-202	Dual	Grey	Vented	\$ 7.00	\$14.00
02-203	Dual	Clear	Vented	\$ 7.00	\$14.00
02-204	Dual	Rust	Vented	\$ 7.00	\$14.00
02-205	Dual	Orange Iridium	Vented	\$ 30.00	\$60.00
02-206	Dual	Violet Iridium.	Vented	\$ 30.00	\$60.00
02-210	Dual	Orange	Non-vented	\$ 5.00	\$10.00
02-211	Dual	Bronze	Non-vented	\$ 5.00	\$10.00
02-212	Dual	Grey	Non-vented	\$ 5.00	\$10.00
02-213	Dual	Clear	Non-vented	\$ 5.00	\$10.00
02-214	Dual	Rust	Non-vented	\$ 5.00	\$10.00
02-220	Single.	Grey	Vented	\$ 2.50	\$ 5.00
02-221	Single.	Clear	Vented	\$ 2.50	\$ 5.00
02-222	Single.	Rust	Vented	\$ 2.50	\$ 5.00
02-223	Single.	Orange	Vented	\$ 2.50	\$ 5.00



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Ski Goggle Price List. 90/91

E Frame.

Part No.	Frame Color	Strap Color	Lens Color	Wholesale	Retail
02-001	White	White/Navy	Rust.	\$10.25	\$19.95
02-002	Grey	Navy/White	Rust.	\$10.25	\$19.95
02-003	Yellow	Yellow/Royal	Rust.	\$10.25	\$19.95
02-004	Red	Red/White	Rust.	\$10.25	\$19.95
02-005	Blue	Blue/White	Rust.	\$10.25	\$19.95
02-006	Black	Black/White	Rust.	\$10.25	\$19.95
02-007	Green	Green/White	Rust.	\$10.25	\$19.95
02-008	Pink	Black/White	Rust.	\$10.25	\$19.95
02-009	Orange	Orange/White	Rust.	\$10.25	\$19.95
02-011	Aqua	Aqua/White	Rust.	\$10.25	\$19.95
02-012	Berry	Berry/White	Rust.	\$10.25	\$19.95
02-013	Neon	Black/White	Rust.	\$10.25	\$19.95

O Frame.

Part No.	Frame Color	Strap Color	Lens Color	Wholesale	Retail
02-022	White	White/Navy	Rust.	\$14.95	\$29.95
02-024	Grey	Navy/White	Rust.	\$14.95	\$29.95
02-026	Blue	Blue/White	Rust.	\$14.95	\$29.95
02-027	Red	Red/White	Rust.	\$14.95	\$29.95
02-029	Yellow	Yellow/Royal	Rust.	\$14.95	\$29.95
02-031	Black	Black/White	Rust.	\$14.95	\$29.95
02-033	Green	Green/White	Rust.	\$14.95	\$29.95
02-035	Pink	Black/White	Rust.	\$14.95	\$29.95
02-037	Orange	Orange/White	Rust.	\$14.95	\$29.95
22-041	Aqua	Aqua/White	Rust.	\$14.95	\$29.95
22-043	Berry	Berry/White	Rust.	\$14.95	\$29.95
22-044	Neon	Black/White	Rust.	\$14.95	\$29.95

Pro Frame.

Part No.	Frame Color	Strap Color	Lens Color	Wholesale	Retail
02-091	White	White/Navy	Rust.	\$21.00	\$41.95
02-093	Grey	Navy/White	Rust.	\$21.00	\$41.95
02-095	Yellow	Yellow/Royal	Rust.	\$21.00	\$41.95
02-097	Red	Red/White	Rust.	\$21.00	\$41.95
02-099	Blue	Blue/White	Rust.	\$21.00	\$41.95
02-101	Black	Black/White	Rust.	\$21.00	\$41.95
02-105	Green	Green/White	Rust.	\$21.00	\$41.95
02-107	Pink	Black/White	Rust.	\$21.00	\$41.95
02-109	Orange	Orange/White	Rust.	\$21.00	\$41.95
22-113	Aqua	Aqua/White	Rust.	\$21.00	\$41.95
22-115	Berry	Berry/White	Rust.	\$21.00	\$41.95
22-117	Neon	Black/White	Rust.	\$21.00	\$41.95

Pro Frame/Iridium.

Part No.	Frame Color	Strap Color	Lens Color	Wholesale	Retail
25-091	White	White/Navy	Iridium Orange	\$45.00	\$90.00
25-092	White	White/Navy	Iridium Violet	\$45.00	\$90.00
25-093	Grey	Navy/White	Iridium Orange	\$45.00	\$90.00
25-094	Grey	Navy/White	Iridium Violet	\$45.00	\$90.00
25-095	Yellow	Yellow/Royal	Iridium Orange	\$45.00	\$90.00
25-096	Yellow	Yellow/Royal	Iridium Violet	\$45.00	\$90.00
25-097	Red	Red/White	Iridium Orange	\$45.00	\$90.00
25-098	Red	Red/White	Iridium Violet	\$45.00	\$90.00
25-099	Blue	Blue/White	Iridium Orange	\$45.00	\$90.00
25-100	Blue	Blue/White	Iridium Violet	\$45.00	\$90.00
25-101	Black	Black/White	Iridium Orange	\$45.00	\$90.00
25-102	Black	Black/White	Iridium Violet	\$45.00	\$90.00
25-105	Green	Green/White	Iridium Orange	\$45.00	\$90.00
25-106	Green	Green/White	Iridium Violet	\$45.00	\$90.00
25-107	Pink	Black/White	Iridium Orange	\$45.00	\$90.00
25-108	Pink	Black/White	Iridium Violet	\$45.00	\$90.00
25-109	Orange	Orange/White	Iridium Orange	\$45.00	\$90.00
25-110	Orange	Orange/White	Iridium Violet	\$45.00	\$90.00
25-113	Aqua	Aqua/White	Iridium Orange	\$45.00	\$90.00
25-114	Aqua	Aqua/White	Iridium Violet	\$45.00	\$90.00
25-115	Berry	Berry/White	Iridium Orange	\$45.00	\$90.00
25-116	Berry	Berry/White	Iridium Violet	\$45.00	\$90.00
25-117	Neon	Black/White	Iridium Orange	\$45.00	\$90.00
25-118	Neon	Black/White	Iridium Violet	\$45.00	\$90.00

L Frame.

Part No.	Frame Color	Strap Color	Lens Color	Wholesale	Retail
02-121	White	White/Navy	Rust.	\$22.50	\$44.95
02-124	Grey	Navy/White	Rust.	\$22.50	\$44.95
02-126	Yellow	Yellow/Royal	Rust.	\$22.50	\$44.95
02-128	Red	Red/White	Rust.	\$22.50	\$44.95
02-130	Blue	Blue/White	Rust.	\$22.50	\$44.95
02-132	Black	Black/White	Rust.	\$22.50	\$44.95
02-134	Green	Green/White	Rust.	\$22.50	\$44.95
02-136	Pink	Black/White	Rust.	\$22.50	\$44.95
02-138	Orange	Orange/White	Rust.	\$22.50	\$44.95
22-142	Aqua	Aqua/White	Rust.	\$22.50	\$44.95
22-144	Berry	Berry/White	Rust.	\$22.50	\$44.95
22-146	Neon	Black/White	Rust.	\$22.50	\$44.95

Replacement lenses, displays.

Part No.	Type	Lens Color	Features	Wholesale	Retail
02-200	Dual	Orange	Vented	\$ 7.00	\$14.00
02-201	Dual	Bronze	Vented	\$ 7.00	\$14.00
02-202	Dual	Grey	Vented	\$ 7.00	\$14.00
02-203	Dual	Clear	Vented	\$ 7.00	\$14.00
02-204	Dual	Rust	Vented	\$ 7.00	\$14.00
02-205	Dual	Iridium Orange	Vented	\$ 30.00	\$60.00
02-206	Dual	Iridium Violet	Vented	\$ 30.00	\$60.00
02-210	Dual	Orange	Non-vented	\$ 5.00	\$10.00
02-211	Dual	Bronze	Non-vented	\$ 5.00	\$10.00
02-212	Dual	Grey	Non-vented	\$ 5.00	\$10.00
02-213	Dual	Clear	Non-vented	\$ 5.00	\$10.00
02-214	Dual	Rust	Non-vented	\$ 5.00	\$10.00
02-220	Single	Grey	Vented	\$ 2.50	\$ 5.00
02-221	Single	Clear	Vented	\$ 2.50	\$ 5.00
02-222	Single	Rust	Vented	\$ 2.50	\$ 5.00
02-223	Single	Orange	Vented	\$ 2.50	\$ 5.00
02-230	Lens Pre Pack	Assorted (10)	Both	\$50.00	
02-250	Goggle Display			\$25.00	

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